

LIST OF QUOTATIONS RECEIVED

TENDER NO : FIN 03/2016/17

DESCRIPTION OF QUOTATION : PROVISION AND ADMINISTRATION OF ELECTRICITY PREPAYMENT
UNIFORM VENDING SYSTEM NOVEMBER 2016 UNTIL 30 JUNE 2019

CLOSING DATE OF QUOTATIONS : 11 NOVEMBER 2016

ONTEC SYSTEMS (PTY) LTD. - LEVEL 3 B-BBEE CONTRIBUTOR

YEAR 1

No.	DESCRIPTION	Unit	Quantity	Unit Price	Price (VAT EXCLUDED) Year 1
1	ONCE-OFF: SYSTEM SETUP AND IMPLEMENTATION AND TRAINING COST				
1.1	Hosted system setup	each	1	R 0.00	R 0.00
1.2	Data migration	each	1	R 0.00	R 0.00
1.3	Installation and setup	each	1	R 0.00	R 0.00
1.4	Managed communications	each	1	R 0.00	R 0.00
1.5	Training Cost per user	each	1	R 3 500.00	R 3 500.00
1.6	Software licenses – once –off (Specify eg hosting , municipal vending points)	each	1	R 0.00	R 0.00
1.7	Integration of Theewaterskloof Billing Database with vending system database. Revenue management system ie debt recovery	each	1	R 0.00	R 0.00
2	FIXED COST: PER MONTH CALCULATED, INCLUDING MONTHLY MANAGEMENT FEE AND BACK-UP VENDING FEE				
2.1	Operational Cost (payable monthly)	per month	10	R 0.00	R 0.00
2.2	Hosting Transaction fee per meter – (8,000 meters)	per meter	80 000	R 0.00	R 0.00
2.3	Software Licenses – monthly (Specify eg hosting , municipal vending points) (Specify eg hosting , municipal vending points)	per month	10	R 0.00	R 0.00

3	VARIABLE COST: VENDING				
3.1	Transaction Fee 50 000 per month	per transaction	500000	R 0.00	R 0.00
3.2	Hosting Transaction Fee per month	per transaction	500000	R 0.00	R 0.00
3.3	Transaction Fee for indigent consumers free (FBE) units dispensed 2000 per month	per transaction	20 000	R 0.00	R 0.00
3.4	Vending of Engineering Tokens 200 per month	per token	2 000	R 0.00	R 0.00
3.5	3rd Party Vending Sales: % commission	sales	36 666 666	3.10%	R 1 136 666.65
4	VARIABLE COST: BANK COSTS				
4.1	Banking fees %	cash deposit	40 810 488	0.20%	R 81 620.98
4.2	Credit Card %	credit card sales	703 200	2.45%	R 17 228.40
5	SUPPORT COSTS				
5.1	On-Site Support – Field Engineer	per hour	40	R 0.00	R 0.00
5.2	On-Site Support - Project Engineer	per hour	40	R 0.00	R 0.00

YEAR 2

No.	DESCRIPTION	Unit	Quantity	Unit Price	Price (VAT EXCLUDED) Year 2
1	FIXED COST: PER MONTH CALCULATED, INCLUDING MONTHLY MANAGEMENT FEE AND BACK-UP VENDING FEE				
1.1	Operational Cost (payable monthly)	per month	12	R 0.00	R 0.00
1.2	Hosting Transaction fee per meter – (8,000 meters)	per meter	96000	R 0.00	R 0.00
1.3	Software Licenses – monthly (Specify eg hosting , municipal vending points) (Specify eg hosting , municipal vending points) (Specify eg hosting , municipal vending points)	per month	12	R 0.00	R 0.00
2	VARIABLE COST: VENDING				
2.1	Transaction Fee 50 000 per month	per transaction	600000	R 0.00	R 0.00
2.2	Hosting Transaction Fee per month	per transaction	600000	R 0.00	R 0.00
2.3	Transaction Fee for indigent consumers free (FBE) units dispensed 2000 per month	per transaction	24000	R 0.00	R 0.00
2.4	Vending of Engineering Tokens 200 per month	per token	2400	R 0.00	R 0.00
2.5	3rd Party Vending Sales: % commission	sales	44 000 000	3.10%	R 1 364 000.00
3	VARIABLE COST: BANK COSTS				
3.1	Banking fees	cash deposit	40 810 488	0.20%	R 81 620.98
3.2	Credit Card	credit card sales	703 200	2.45%	R 17 228.40

4	SUPPORT COSTS				
4.1	On-Site Support – Field Engineer	per hour	40	R 0.00	R 0.00
4.2	On-Site Support - Project Engineer	per hour	40	R 0.00	R 0.00

YEAR 3

No.	DESCRIPTION	Unit	Quantity	Unit Price	Price (VAT EXCLUDED) Year 3
1	FIXED COST: PER MONTH CALCULATED, INCLUDING MONTHLY MANAGEMENT FEE AND BACK-UP VENDING FEE				
1.1	Operational Cost (payable monthly)	per month	12	R 0.00	R 0.00
1.2	Hosting Transaction fee per meter – (8,000 meters)	per meter	96000	R 0.00	R 0.00
1.3	Software Licenses – monthly (Specify eg hosting, municipal vending points) (Specify eg hosting, municipal vending points) (Specify eg hosting, municipal vending points)	per month	12	R 0.00	R 0.00
2	VARIABLE COST: VENDING				
2.1	Transaction Fee 50 000 per month	per transaction	600000	R 0.00	R 0.00
2.2	Hosting Transaction Fee 50 000 per month	per transaction	600000	R 0.00	R 0.00
2.3	Transaction Fee for indigent consumers free (FBE) units dispensed 2000 per month	per transaction	24000	R 0.00	R 0.00
2.4	Vending of Engineering Tokens 200 per month	per token	2400	R 0.00	R 0.00
2.5	3rd Party Vending Sales: % commission	sales	44 000 000	3.10%	R 1 364 000.00
3	VARIABLE COST: BANK COSTS				
3.1	Banking fees %	cash deposit	40 810 488	0.20%	R 81 620.98
3.2	Credit Card %	credit card sales	703 200	2.45%	R 17 228.40
4	SUPPORT COSTS				
4.1	On-Site Support – Field Engineer	per hour	40	R 0.00	R 0.00
4.2	On-Site Support - Project Engineer	per hour	40	R 0.00	R 0.00

CONLOG (PTY) LTD. - LEVEL 3 B-BBEE CONTRIBUTOR

YEAR 1

No.	DESCRIPTION	Unit	Quantity	Unit Price	Price (VAT EXCLUDED) Year 1
1	ONCE-OFF: SYSTEM SETUP AND IMPLEMENTATION AND TRAINING COST				
1.1	Hosted system setup	each	1	R 13 995.23	R 13 995.23
1.2	Data migration	each	1	R 20 540.69	20 540.69
1.3	Installation and setup	each	1	R 20 540.69	R 20 540.69
1.4	Managed communications	each	1	R 130 474.51	R 130 474.51
1.5	Training Cost per user	each	1	R 27 086.14	R 27 086.14
1.6	Software licenses – once –off (Specify eg hosting , municipal vending points)	each	1	Did not quote	Did not quote
1.7	Integration of Theewaterskloof Billing Database with vending system database. Revenue management system ie debt recovery	each	1	R 27 086.14	R 27 086.14
2	FIXED COST: PER MONTH CALCULATED, INCLUDING MONTHLY MANAGEMENT FEE AND BACK-UP VENDING FEE				
2.1	Operational Cost (payable monthly)	per month	10	Did not quote	Did not quote
2.2	Hosting Transaction fee per meter – (8,000 meters)	per meter	80 000	R 4.58	R 366 666.67
2.3	Software Licenses – monthly (Specify eg hosting , municipal vending points) (Specify eg hosting , municipal vending points) (Specify eg hosting , municipal vending points)	per month	10	Did not quote	Did not quote
3	VARIABLE COST: VENDING				
3.1	Transaction Fee 50 000 per month	per transaction	500000	Did not quote	Did not quote
3.2	Hosting Transaction Fee per month	per transaction	500000	Did not quote	Did not quote
3.3	Transaction Fee for indigent consumers free (FBE) units dispensed 2000 per month	per transaction	20 000	R 2.50	R 50 000.00
3.4	Vending of Engineering Tokens 200 per month	per token	2 000	R 0.94	R 1 880.00
3.5	3rd Party Vending Sales: % commission	sales	36 666 666	4.20%	R 1 539 999.97
4	VARIABLE COST: BANK COSTS				
4.1	Banking fees %	cash deposit	40 810 488	2.50%	R 1 020 262.20
4.2	Credit Card %	credit card sales	703 200	Did not quote	Did not quote
5	SUPPORT COSTS				
5.1	On-Site Support – Field Engineer	per hour	40	R 1 021.67	R 40 866.67
5.2	On-Site Support - Project Engineer	per hour	40	R 1 127.29	R 45 091.45

YEAR 2

No.	DESCRIPTION	Unit	Quantity	Unit Price	Price (VAT EXCLUDED) Year 2
1	FIXED COST: PER MONTH CALCULATED, INCLUDING MONTHLY MANAGEMENT FEE AND BACK-UP VENDING FEE				
1.1	Operational Cost (payable monthly)	per month	12	Did not quote	Did not quote
1.2	Hosting Transaction fee per meter – (8,000 meters)	per meter	96000	R 4.95	R 475 200.00
1.3	Software Licenses – monthly (Specify eg hosting , municipal vending points) (Specify eg hosting , municipal vending points) (Specify eg hosting , municipal vending points)	per month	12	Did not quote	Did not quote
2	VARIABLE COST: VENDING				
2.1	Transaction Fee 50 000 per month	per transaction	600000	Did not quote	Did not quote
2.2	Hosting Transaction Fee per month	per transaction	600000	Did not quote	Did not quote
2.3	Transaction Fee for indigent consumers free (FBE) units dispensed 2000 per month	per transaction	24000	R 2.50	R 60 000.00
2.4	Vending of Engineering Tokens 200 per month	per token	2400	R 0.94	R 2 256.00
2.5	3rd Party Vending Sales: % commission	sales	44 000 000	4.20%	R 1 848 000.00
3	VARIABLE COST: BANK COSTS				
3.1	Banking fees	cash deposit	40 810 488	2.5%	R 1 020 262.20
3.2	Credit Card	credit card sales	703 200	Did not quote	Did not quote
4	SUPPORT COSTS				
4.1	On-Site Support – Field Engineer	per hour	40	R 1 130.40	R 44 136.00
4.2	On-Site Support - Project Engineer	per hour	40	R 1 217.47	R 48 698.77

YEAR 3

No.	DESCRIPTION	Unit	Quantity	Unit Price	Price (VAT EXCLUDED) Year 3
1	FIXED COST: PER MONTH CALCULATED, INCLUDING MONTHLY MANAGEMENT FEE AND BACK-UP VENDING FEE				
1.1	Operational Cost (payable monthly)	per month	12	Did not quote	Did not quote
1.2	Hosting Transaction fee per meter – (8,000 meters)	per meter	96000	R 5.35	R 513 216.00
1.3	Software Licenses – monthly (Specify eg hosting, municipal vending points) (Specify eg hosting, municipal vending points) (Specify eg hosting, municipal vending points)	per month	12	Did not quote	Did not quote

2	VARIABLE COST: VENDING				
2.1	Transaction Fee 50 000 per month	per transaction	600000	Did not quote	Did not quote
2.2	Hosting Transaction Fee 50 000 per month	per transaction	600000	Did not quote	Did not quote
2.3	Transaction Fee for indigent consumers free (FBE) units dispensed 2000 per month	per transaction	24000	R 2.50	R 60 000.00
2.4	Vending of Engineering Tokens 200 per month	per token	2400	R 0.94	R 2 256.00
2.5	3rd Party Vending Sales: % commission	sales	44 000 000	4.20%	R 1 848 000.00
3	VARIABLE COST: BANK COSTS				
3.1	Banking fees %	cash deposit	40 810 488	2.5%	R 1 020 262.20
3.2	Credit Card %	credit card sales	703 200	Did not quote	Did not quote
4	SUPPORT COSTS				
4.1	On-Site Support – Field Engineer	per hour	40	R 1 191.67	R 47 666.88
4.2	On-Site Support - Project Engineer	per hour	40	R 1 314.87	R 52 594.67

UTILITIES WORLD (PTY) LTD. - LEVEL 3 B-BBEE CONTRIBUTOR

YEAR 1

No.	DESCRIPTION	Unit	Quantity	Unit Price	Price (VAT EXCLUDED) Year 1
1	ONCE-OFF: SYSTEM SETUP AND IMPLEMENTATION AND TRAINING COST				
1.1	Hosted system setup	each	1	Did not quote	Did not quote
1.2	Data migration	each	1	Included	Included
1.3	Installation and setup	each	1	R 15 000.00	R 15 000.00
1.4	Managed communications	each	1	Did not quote	Did not quote
1.5	Training Cost per user	each	1	Included	Included
1.6	Software licenses – once –off (Specify eg hosting , municipal vending points)	each	1	Did not quote	Did not quote
1.7	Integration of Theewaterskloof Billing Database with vending system database. Revenue management system ie debt recovery	each	1	R 15 000.00	R 15 000.00
2	FIXED COST: PER MONTH CALCULATED, INCLUDING MONTHLY MANAGEMENT FEE AND BACK-UP VENDING FEE				
2.1	Operational Cost (payable monthly)	per month	10	Included	Included
2.2	Hosting Transaction fee per meter – (8,000 meters)	per meter	80 000	Did not quote	Did not quote
2.3	Software Licenses – monthly (Specify eg hosting , municipal vending points) (Specify eg hosting , municipal vending points) (Specify eg hosting , municipal vending points)	per month	10	Did not quote	Did not quote

3	VARIABLE COST: VENDING				
3.1	Transaction Fee 50 000 per month	per transaction	500000	Did not quote	Did not quote
3.2	Hosting Transaction Fee per month	per transaction	500000	Did not quote	Did not quote
3.3	Transaction Fee for indigent consumers free (FBE) units dispensed 2000 per month	per transaction	20 000	Did not quote	Did not quote
3.4	Vending of Engineering Tokens 200 per month	per token	2 000	Did not quote	Did not quote
3.5	3rd Party Vending Sales: % commission	sales	36 666 666	3.1%	R 1 136 667.00
4	VARIABLE COST: BANK COSTS				
4.1	Banking fees %	cash deposit	40 810 488	Did not quote	Did not quote
4.2	Credit Card %	credit card sales	703 200	Did not quote	Did not quote
5	SUPPORT COSTS				
5.1	On-Site Support – Field Engineer	per hour	40	Included	Included
5.2	On-Site Support - Project Engineer	per hour	40	Included	Included

YEAR 2

No.	DESCRIPTION	Unit	Quantity	Unit Price	Price (VAT EXCLUDED) Year 2
1	FIXED COST: PER MONTH CALCULATED, INCLUDING MONTHLY MANAGEMENT FEE AND BACK-UP VENDING FEE				
1.1	Operational Cost (payable monthly)	per month	12	Included	Included
1.2	Hosting Transaction fee per meter – (8,000 meters)	per meter	96000	Did not quote	Did not quote
1.3	Software Licenses – monthly (Specify eg hosting , municipal vending points) (Specify eg hosting , municipal vending points) (Specify eg hosting , municipal vending points)	per month	12	Did not quote	Did not quote
2	VARIABLE COST: VENDING				
2.1	Transaction Fee 50 000 per month	per transaction	600000	Did not quote	Did not quote
2.2	Hosting Transaction Fee per month	per transaction	600000	Did not quote	Did not quote
2.3	Transaction Fee for indigent consumers free (FBE) units dispensed 2000 per month	per transaction	24000	Did not quote	Did not quote
2.4	Vending of Engineering Tokens 200 per month	per token	2400	Did not quote	Did not quote
2.5	3rd Party Vending Sales: % commission	sales	44 000 000	3.1%	R 1 364 000.00
3	VARIABLE COST: BANK COSTS				
3.1	Banking fees	cash deposit	40 810 488	Did not quote	Did not quote
3.2	Credit Card	credit card sales	703 200	Did not quote	Did not quote

4	SUPPORT COSTS				
4.1	On-Site Support – Field Engineer	per hour	40	Included	Included
4.2	On-Site Support - Project Engineer	per hour	40	Included	Included

YEAR 3

No.	DESCRIPTION	Unit	Quantity	Unit Price	Price (VAT EXCLUDED) Year 3
1	FIXED COST: PER MONTH CALCULATED, INCLUDING MONTHLY MANAGEMENT FEE AND BACK-UP VENDING FEE				
1.1	Operational Cost (payable monthly)	per month	12	Included	Included
1.2	Hosting Transaction fee per meter – (8,000 meters)	per meter	96000	Did not quote	Did not quote
1.3	Software Licenses – monthly (Specify eg hosting, municipal vending points) (Specify eg hosting, municipal vending points) (Specify eg hosting, municipal vending points)	per month	12	Did not quote	Did not quote
2	VARIABLE COST: VENDING				
2.1	Transaction Fee 50 000 per month	per transaction	600000	Did not quote	Did not quote
2.2	Hosting Transaction Fee 50 000 per month	per transaction	600000	Did not quote	Did not quote
2.3	Transaction Fee for indigent consumers free (FBE) units dispensed 2000 per month	per transaction	24000	Did not quote	Did not quote
2.4	Vending of Engineering Tokens 200 per month	per token	2400	Did not quote	Did not quote
2.5	3rd Party Vending Sales: % commission	sales	44 000 000	3.1%	R 1 364 000.00
3	VARIABLE COST: BANK COSTS				
3.1	Banking fees %	cash deposit	40 810 488	Did not quote	Did not quote
3.2	Credit Card %	credit card sales	703 200	Did not quote	Did not quote
4	SUPPORT COSTS				
4.1	On-Site Support – Field Engineer	per hour	40	Included	Included
4.2	On-Site Support - Project Engineer	per hour	40	Included	Included

SYNTELL (PTY) LTD. - LEVEL 1 B-BBEE CONTRIBUTOR

YEAR 1

No.	DESCRIPTION	Unit	Quantity	Unit Price	Price (VAT EXCLUDED) Year 1
1	ONCE-OFF: SYSTEM SETUP AND IMPLEMENTATION AND TRAINING COST				
1.1	Hosted system setup	each	1	R 0.00	R 0.00
1.2	Data migration	each	1	R 0.00	R 0.00
1.3	Installation and setup	each	1	R 0.00	R 0.00
1.4	Managed communications	each	1	R 0.00	R 0.00
1.5	Training Cost per user	each	1	R 0.00	R 0.00
1.6	Software licenses – once –off (Specify eg hosting , municipal vending points)	each	1	R 0.00	R 0.00
1.7	Integration of Theewaterskloof Billing Database with vending system database. Revenue management system ie debt recovery	each	1	R 0.00	R 0.00
2	FIXED COST: PER MONTH CALCULATED, INCLUDING MONTHLY MANAGEMENT FEE AND BACK-UP VENDING FEE				
2.1	Operational Cost (payable monthly)	per month	10	R 0.00	R 0.00
2.2	Hosting Transaction fee per meter – (8,000 meters)	per meter	80 000	R 0.00	R 0.00
2.3	Software Licenses – monthly (Specify eg hosting , municipal vending points) (Specify eg hosting , municipal vending points)	per month	10	R 0.00	R 0.00
3	VARIABLE COST: VENDING				
3.1	Transaction Fee 50 000 per month	per transaction	500000	Included	Included
3.2	Hosting Transaction Fee per month	per transaction	500000	Include	Included
3.3	Transaction Fee for indigent consumers free (FBE) units dispensed 2000 per month	per transaction	20 000	R 0.03	R 600.00
3.4	Vending of Engineering Tokens 200 per month	per token	2 000	Included	Included
3.5	3rd Party Vending Sales: % commission	sales	36 666 666	3.0%	R 1 099 999.98
4	VARIABLE COST: BANK COSTS				
4.1	Banking fees %	cash deposit	40 810 488	0.50%	R 204 052.44
4.2	Credit Card %	credit card sales	703 200	2.5%	R 17 580.00
5	SUPPORT COSTS				
5.1	On-Site Support – Field Engineer	per hour	40	R 0.00	R 0.00
5.2	On-Site Support - Project Engineer	per hour	40	R 0.00	R 0.00

YEAR 2

No.	DESCRIPTION	Unit	Quantity	Unit Price	Price (VAT EXCLUDED) Year 2
1	FIXED COST: PER MONTH CALCULATED, INCLUDING MONTHLY MANAGEMENT FEE AND BACK-UP VENDING FEE				
1.1	Operational Cost (payable monthly)	per month	12	R 0.00	R 0.00
1.2	Hosting Transaction fee per meter – (8,000 meters)	per meter	96000	R 0.00	R 0.00
1.3	Software Licenses – monthly (Specify eg hosting , municipal vending points) (Specify eg hosting , municipal vending points) (Specify eg hosting , municipal vending points)	per month	12	R 0.00	R 0.00
2	VARIABLE COST: VENDING				
2.1	Transaction Fee 50 000 per month	per transaction	600000	Included	Included
2.2	Hosting Transaction Fee per month	per transaction	600000	Included	Included
2.3	Transaction Fee for indigent consumers free (FBE) units dispensed 2000 per month	per transaction	24000	R 0.03	R 720.00
2.4	Vending of Engineering Tokens 200 per month	per token	2400	Included	Included
2.5	3rd Party Vending Sales: % commission	sales	44 000 000	3.0%	R 1 320 000.00
3	VARIABLE COST: BANK COSTS				
3.1	Banking fees	cash deposit	40 810 488	0.50%	R 204 052.44
3.2	Credit Card	credit card sales	703 200	2.5%	R 17 580.00
4	SUPPORT COSTS				
4.1	On-Site Support – Field Engineer	per hour	40	R 0.00	R 0.00
4.2	On-Site Support - Project Engineer	per hour	40	R 0.00	R 0.00

YEAR 3

No.	DESCRIPTION	Unit	Quantity	Unit Price	Price (VAT EXCLUDED) Year 3
1	FIXED COST: PER MONTH CALCULATED, INCLUDING MONTHLY MANAGEMENT FEE AND BACK-UP VENDING FEE				
1.1	Operational Cost (payable monthly)	per month	12	R 0.00	R 0.00
1.2	Hosting Transaction fee per meter – (8,000 meters)	per meter	96000	R 0.00	R 0.00
1.3	Software Licenses – monthly (Specify eg hosting, municipal vending points) (Specify eg hosting, municipal vending points) (Specify eg hosting, municipal vending points)	per month	12	R 0.00	R 0.00

2	VARIABLE COST: VENDING				
2.1	Transaction Fee 50 000 per month	per transaction	600000	Included	Included
2.2	Hosting Transaction Fee 50 000 per month	per transaction	600000	Included	Included
2.3	Transaction Fee for indigent consumers free (FBE) units dispensed 2000 per month	per transaction	24000	R 0.03	R 720.00
2.4	Vending of Engineering Tokens 200 per month	per token	2400	Included	Included
2.5	3rd Party Vending Sales: % commission	sales	44 000 000	3.1%	R 1 364 000.00
3	VARIABLE COST: BANK COSTS				
3.1	Banking fees %	cash deposit	40 810 488	0.50%	R 204 052.44
3.2	Credit Card %	credit card sales	703 200	2.5%	R 17 580.00
4	SUPPORT COSTS				
4.1	On-Site Support – Field Engineer	per hour	40	R 0.00	R 0.00
4.2	On-Site Support - Project Engineer	per hour	40	R 0.00	R 0.00

CONTOUR TECHNOLOGY (PTY) LTD. - LEVEL 2 B-BBEE CONTRIBUTOR

YEAR 1

No.	DESCRIPTION	Unit	Quantity	Unit Price	Price (VAT EXCLUDED) Year 1
1	ONCE-OFF: SYSTEM SETUP AND IMPLEMENTATION AND TRAINING COST				
1.1	Hosted system setup	each	1	R 0.00	R 0.00
1.2	Data migration	each	1	R 0.00	R 0.00
1.3	Installation and setup	each	1	R 0.00	R 0.00
1.4	Managed communications	each	1	R 0.00	R 0.00
1.5	Training Cost per user	each	1	R 0.00	R 0.00
1.6	Software licenses – once –off (Specify eg hosting , municipal vending points)	each	1	R 0.00	R 0.00
1.7	Integration of Theewaterskloof Billing Database with vending system database. Revenue management system ie debt recovery	each	1	R 0.00	R 0.00
2	FIXED COST: PER MONTH CALCULATED, INCLUDING MONTHLY MANAGEMENT FEE AND BACK-UP VENDING FEE				
2.1	Operational Cost (payable monthly)	per month	10	R 0.00	R 0.00
2.2	Hosting Transaction fee per meter – (8,000 meters)	per meter	80 000	R 0.00	R 0.00
2.3	Software Licenses – monthly (Specify eg hosting , municipal vending points) (Specify eg hosting , municipal vending points) (Specify eg hosting , municipal vending points)	per month	10	R 0.00	R 0.00

3	VARIABLE COST: VENDING				
3.1	Transaction Fee 50 000 per month	per transaction	500000	R 0.00	R 0.00
3.2	Hosting Transaction Fee per month	per transaction	500000	R 0.00	R 0.00
3.3	Transaction Fee for indigent consumers free (FBE) units dispensed 2000 per month	per transaction	20 000	R 0.00	R 0.00
3.4	Vending of Engineering Tokens 200 per month	per token	2 000	R 0.00	R 0.00
3.5	3rd Party Vending Sales: % commission	sales	36 666 666	4%	R 1 466 666.60
4	VARIABLE COST: BANK COSTS				
4.1	Banking fees %	cash deposit	40 810 488	R 0.00	R 0.00
4.2	Credit Card %	credit card sales	703 200	2%	R 14 064.00
5	SUPPORT COSTS				
5.1	On-Site Support – Field Engineer	per hour	40	R 0.00	R 0.00
5.2	On-Site Support - Project Engineer	per hour	40	R 0.00	R 0.00

YEAR 2

No.	DESCRIPTION	Unit	Quantity	Unit Price	Price (VAT EXCLUDED) Year 2
1	FIXED COST: PER MONTH CALCULATED, INCLUDING MONTHLY MANAGEMENT FEE AND BACK-UP VENDING FEE				
1.1	Operational Cost (payable monthly)	per month	12	R 0.00	R 0.00
1.2	Hosting Transaction fee per meter – (8,000 meters)	per meter	96000	R 0.00	R 0.00
1.3	Software Licenses – monthly (Specify eg hosting , municipal vending points) (Specify eg hosting , municipal vending points) (Specify eg hosting , municipal vending points)	per month	12	R 0.00	R 0.00
2	VARIABLE COST: VENDING				
2.1	Transaction Fee 50 000 per month	per transaction	600000	R 0.00	R 0.00
2.2	Hosting Transaction Fee per month	per transaction	600000	R 0.00	R 0.00
2.3	Transaction Fee for indigent consumers free (FBE) units dispensed 2000 per month	per transaction	24000	R 0.00	R 0.00
2.4	Vending of Engineering Tokens 200 per month	per token	2400	R 0.00	R 0.00
2.5	3rd Party Vending Sales: % commission	sales	44 000 000	4%	R 1 760 000.00
3	VARIABLE COST: BANK COSTS				
3.1	Banking fees	cash deposit	40 810 488	R 0.00	R 0.00
3.2	Credit Card	credit card sales	703 200	2%	R 14 064.00

4	SUPPORT COSTS				
4.1	On-Site Support – Field Engineer	per hour	40	R 0.00	R 0.00
4.2	On-Site Support - Project Engineer	per hour	40	R 0.00	R 0.00

YEAR 3

No.	DESCRIPTION	Unit	Quantity	Unit Price	Price (VAT EXCLUDED) Year 3
1	FIXED COST: PER MONTH CALCULATED, INCLUDING MONTHLY MANAGEMENT FEE AND BACK-UP VENDING FEE				
1.1	Operational Cost (payable monthly)	per month	12	R 0.00	R 0.00
1.2	Hosting Transaction fee per meter – (8,000 meters)	per meter	96000	R 0.00	R 0.00
1.3	Software Licenses – monthly (Specify eg hosting, municipal vending points) (Specify eg hosting, municipal vending points) (Specify eg hosting, municipal vending points)	per month	12	R 0.00	R 0.00
2	VARIABLE COST: VENDING				
2.1	Transaction Fee 50 000 per month	per transaction	600000	R 0.00	R 0.00
2.2	Hosting Transaction Fee 50 000 per month	per transaction	600000	R 0.00	R 0.00
2.3	Transaction Fee for indigent consumers free (FBE) units dispensed 2000 per month	per transaction	24000	R 0.00	R 0.00
2.4	Vending of Engineering Tokens 200 per month	per token	2400	R 0.00	R 0.00
2.5	3rd Party Vending Sales: % commission	sales	44 000 000	4%	R 1 760 000.00
3	VARIABLE COST: BANK COSTS				
3.1	Banking fees %	cash deposit	40 810 488	R 0.00	R 0.00
3.2	Credit Card %	credit card sales	703 200	2%	R 14 064.00
4	SUPPORT COSTS				
4.1	On-Site Support – Field Engineer	per hour	40	R 0.00	R 0.00
4.2	On-Site Support - Project Engineer	per hour	40	R 0.00	R 0.00

CIGICELL (PTY) LTD. - LEVEL 3 B-BBEE CONTRIBUTOR

YEAR 1

No.	DESCRIPTION	Unit	Quantity	Unit Price	Price (VAT EXCLUDED) Year 1
1	ONCE-OFF: SYSTEM SETUP AND IMPLEMENTATION AND TRAINING COST				
1.1	Hosted system setup	each	1	R 0.00	R 0.00
1.2	Data migration	each	1	R 0.00	R 0.00
1.3	Installation and setup	each	1	R 0.00	R 0.00
1.4	Managed communications	each	1	R 0.00	R 0.00
1.5	Training Cost per user	each	1	R 0.00	R 0.00
1.6	Software licenses – once –off (Specify eg hosting , municipal vending points)	each	1	R 0.00	R 0.00
1.7	Integration of Theewaterskloof Billing Database with vending system database. Revenue management system ie debt recovery	each	1	R 0.00	R 0.00
2	FIXED COST: PER MONTH CALCULATED, INCLUDING MONTHLY MANAGEMENT FEE AND BACK-UP VENDING FEE				
2.1	Operational Cost (payable monthly)	per month	10	R 0.00	R 0.00
2.2	Hosting Transaction fee per meter – (8,000 meters)	per meter	80 000	R 0.00	R 0.00
2.3	Software Licenses – monthly (Specify eg hosting , municipal vending points) (Specify eg hosting , municipal vending points)	per month	10	R 0.00	R 0.00
3	VARIABLE COST: VENDING				
3.1	Transaction Fee 50 000 per month	per transaction	500000	R 0.00	R 0.00
3.2	Hosting Transaction Fee per month	per transaction	500000	R 0.00	R 0.00
3.3	Transaction Fee for indigent consumers free (FBE) units dispensed 2000 per month	per transaction	20 000	R 0.00	R 0.00
3.4	Vending of Engineering Tokens 200 per month	per token	2 000	R 0.00	R 0.00
3.5	3rd Party Vending Sales: % commission	sales	36 666 666	2.63%	2.63%
4	VARIABLE COST: BANK COSTS				
4.1	Banking fees %	cash deposit	40 810 488	0%	R 0.00
4.2	Credit Card %	credit card sales	703 200	0%	R 0.00
5	SUPPORT COSTS				
5.1	On-Site Support – Field Engineer	per hour	40	R 0.00	R 0.00
5.2	On-Site Support - Project Engineer	per hour	40	R 0.00	R 0.00

YEAR 2

No.	DESCRIPTION	Unit	Quantity	Unit Price	Price (VAT EXCLUDED) Year 2
1	FIXED COST: PER MONTH CALCULATED, INCLUDING MONTHLY MANAGEMENT FEE AND BACK-UP VENDING FEE				
1.1	Operational Cost (payable monthly)	per month	12	R 0.00	R 0.00
1.2	Hosting Transaction fee per meter – (8,000 meters)	per meter	96000	R 0.00	R 0.00
1.3	Software Licenses – monthly (Specify eg hosting , municipal vending points) (Specify eg hosting , municipal vending points) (Specify eg hosting , municipal vending points)	per month	12	R 0.00	R 0.00
2	VARIABLE COST: VENDING				
2.1	Transaction Fee 50 000 per month	per transaction	600000	R 0.00	R 0.00
2.2	Hosting Transaction Fee per month	per transaction	600000	R 0.00	R 0.00
2.3	Transaction Fee for indigent consumers free (FBE) units dispensed 2000 per month	per transaction	24000	R 0.00	R 0.00
2.4	Vending of Engineering Tokens 200 per month	per token	2400	R 0.00	R 0.00
2.5	3rd Party Vending Sales: % commission	sales	44 000 000	2.63%	2.63%
3	VARIABLE COST: BANK COSTS				
3.1	Banking fees	cash deposit	40 810 488	0%	R 0.00
3.2	Credit Card	credit card sales	703 200	0%	R 0.00
4	SUPPORT COSTS				
4.1	On-Site Support – Field Engineer	per hour	40	R 0.00	R 0.00
4.2	On-Site Support - Project Engineer	per hour	40	R 0.00	R 0.00

YEAR 3

No.	DESCRIPTION	Unit	Quantity	Unit Price	Price (VAT EXCLUDED) Year 3
1	FIXED COST: PER MONTH CALCULATED, INCLUDING MONTHLY MANAGEMENT FEE AND BACK-UP VENDING FEE				
1.1	Operational Cost (payable monthly)	per month	12	R 0.00	R 0.00
1.2	Hosting Transaction fee per meter – (8,000 meters)	per meter	96000	R 0.00	R 0.00
1.3	Software Licenses – monthly (Specify eg hosting, municipal vending points) (Specify eg hosting, municipal vending points) (Specify eg hosting, municipal vending points)	per month	12	R 0.00	R 0.00

2	VARIABLE COST: VENDING				
2.1	Transaction Fee 50 000 per month	per transaction	600000	R 0.00	R 0.00
2.2	Hosting Transaction Fee 50 000 per month	per transaction	600000	R 0.00	R 0.00
2.3	Transaction Fee for indigent consumers free (FBE) units dispensed 2000 per month	per transaction	24000	R 0.00	R 0.00
2.4	Vending of Engineering Tokens 200 per month	per token	2400	R 0.00	R 0.00
2.5	3rd Party Vending Sales: % commission	sales	44 000 000	2.63%	2.63%
3	VARIABLE COST: BANK COSTS				
3.1	Banking fees %	cash deposit	40 810 488	0%	R 0.00
3.2	Credit Card %	credit card sales	703 200	0%	R 0.00
4	SUPPORT COSTS				
4.1	On-Site Support – Field Engineer	per hour	40	R 0.00	R 0.00
4.2	On-Site Support - Project Engineer	per hour	40	R 0.00	R 0.00

OFFICIALS RESPONSIBLE FOR OPENING OF QUOTATIONS

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A.MARTIN

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J.VAN NIEKERK

DATE: 11 NOVEMBER 2016