

## LIST OF QUOTATIONS RECEIVED

**TENDER NO** : FIN 07/2016/17

**DESCRIPTION OF QUOTATION** : PROVISION OF BANKING SERVICES FOR THE PERIOD FROM 01 JULY 2017 TO 30 JUNE 2020

**CLOSING DATE OF QUOTATIONS** : 13 JANUARY 2017

**SUPPLIER: ABSA BANK LTD – B-BBEE LEVEL 3 CONTRIBUTOR**

NO	DESCRIPTION OF SERVICE	UNIT OF MEASURE-MENT	ESTIMATED MONTHLY TRANS-ACTIONS	AMOUNT (Excl. VAT)	VAT	AMOUNT (Incl. VAT)
<b>1</b>	<b>CURRENT / CHEQUE ACCOUNT SERVICES</b>					
<b>1.1</b>	<b>HANDLING FEES</b>					
	Cheque Account Service Fee	monthly	1	R 65.79	R 9.21	R 75.00
	Handling Fee	per transaction	1	Zero		Zero
	Cash Deposits	per R100	R5m	R 7 894.74	R 1 105.26	R 9 000.00
	Depositing of cheques	per transaction	30	R 921.05	R 128.95	R 1 050.00
	Cheque withdrawal Charges/ Cheque encashment Charges	per transaction	10	R 495.61	R 69.39	R 565.00
	Cheque service fee	per transaction	15	R 65.79	R 9.21	R 75.00
	RD Cheque Fee	per transaction	5	R 526.32	R 73.68	R 600.00
	Stop Payment	per transaction	1	Zero		Zero
	<b>Consolidated Payments (per payment)</b>					
	➤ Internal Account	per line item	650	R 564.47	R 79.03	R 643.50
	➤ External Account	per line item	650	R 564.47	R 79.03	R 643.50
	Certificate of Balance (for audit purposes annually)	per certificate	1	R 65.79	R 9.21	R 75.00
	Audit certificate (Annually)	per certificate	1	R 307.02	R 42.98	R 350.00
	Bank code	per transaction	10	R 482.46	R 67.54	R 550.00
	Correcting Errors on Deposits	per transaction	rate only	Zero		Zero
<b>1.2</b>	<b>BANK STATEMENTS</b>					
	➤ Hard Copy	per statement	1	Zero		Zero

	➤ Electronic Format	per statement	1	Zero		Zero
1.3	100 Page Deposit Books	per book	10	R 307.02	R 24.98	R 350.00
	200 Page Deposit Books	per book	5	R 372.81	R 52.19	R 425.00
1.4	Audit Trail for electronic transfers	<12 months	rate only	R 146.89	R 20.56	R 167.45
	Audit Trail for electronic transfers	> 12 months	rate only	R 665.79	R 93.21	R 759.00
1.5	Query on electronic transfers	< 3months	1	Zero		Zero
	Query on electronic transfers	> 3months	1	Zero		Zero
2	<b>ELECTRONIC BANKING</b>					
	Once Off Registration Fee	per entity	1	Zero		Zero
	Monthly Fee	monthly	1	R 438.60	R 61.40	R 500.00
<b>NO</b>	<b>DESCRIPTION OF SERVICE</b>	<b>UNIT OF MEASURE-MENT</b>	<b>ESTIMATED MONTHLY TRANS-ACTIONS</b>	<b>AMOUNT (Excl. VAT)</b>	<b>VAT</b>	<b>AMOUNT (Incl. VAT)</b>
	<b>Payments</b>					
	➤ Credits PAAF	per transaction	1300	R 1 128.95	R 158.05	R 1 287.00
	➤ Charge for transactions exceeding R5 million	per transaction	2	R 89.16	R 12.48	R 101.64
	2 Day Collections External (Debit orders)	per transaction	200	R 173.68	R 24.32	R 198.00
	2 Day Collections Internal (Debit orders)	per transaction	200	R 193.68	R 24.32	R 198.00
	Unpays (Debit orders)	per transaction	5	R 15.44	R 2.16	R 17.60
	System Managers and Operators	monthly	6	R 157.89	R 22.11	R 180.00
2.1	<b>BRANCH DEPOSIT IDENTIFICATION</b>					
	Set-Up Fee	once-off	1	Zero		Zero
	Monthly Service Fee	per month	1	R 61.89	R 8.66	R 70.55
	<b>Price per Deposit</b>					
	➤ Free Format	per transaction	20	R 26.32	R 3.68	R 30.00
2.2	<b>ELECTRONIC DEPOSIT IDENTIFICATION</b>					
	Set-Up Fee	once-off	1	Zero		Zero
	Monthly Service Fee	per month	1	R 61.89	R 8.66	R 70.55
	Transaction Charge - internal	per transaction	500	R 657.89	R 92.11	R 750.00
	Transaction Charge - external	per transaction	500	R 657.89	R 92.11	R 750.00
3	<b>INTEREST RATES</b>					
3.1	On Credit Balances of:					
	R10 000 000.00	%	rate only	6.60%		6.60%
3.2	On Call account balances of:					
	R0.01 to R14,999.99	%	rate only	5.70%		5.70%
	R15,000.00 to R24 999.99	%	rate only	5.70%		5.70%
	R25,000.00 to R74,999.99	%	rate only	6.45%		6.45%
	R75,000.00 to R249,999.99	%	rate only	6.60%		6.60%
	R250,000.00 to R999,999.99	%	rate only	6.75%		6.75%

	R1,000,000.00 to R9,999,999.99	%	rate only	6.80%		6.80%
	R10,000,000.00to R24,999,999.99	%	rate only	7.00%		7.00%
	R25,000,000.00 and above	%	rate only	6.70%		
<b>3.3</b>	Travel Card Account (Credit Card)	%	rate only	Did not quote		Did not quote
<b>4</b>	<b>OTHER SERVICES</b>					
	<b>CARD MERCHANT SERVICES</b>					
	<b>Once off Installation Fee</b>		1	R 460.53	R 64.74	R 525.00
	<b>Monthly Fee</b>	per month	1	Zero		Zero
	<b>Credit Card Commission Rate</b>	% per item	rate only	1.80%		1.80%
	<b>Debit Card Commission Rate</b>	% per item	rate only	0.65%		0.65%
	<b>STATIONERY</b>					
	Standalone mobile POS Machine	per machine	12	Zero		Zero
	Standalone Landline POS machine	per machine	12	Zero		Zero
	Standalone mobile POS machine rental	per month	12	R 3 157.89	R 442.11	R 3 600.00
	Standalone Landline POS machine rental	per month	12	R 2 631.58	R 368.42	R 3 000.00
<b>NO</b>	<b>DESCRIPTION OF SERVICE</b>	<b>UNIT OF MEASURE-MENT</b>	<b>ESTIMATED MONTHLY TRANS-ACTIONS</b>	<b>AMOUNT (Excl. VAT)</b>	<b>VAT</b>	<b>AMOUNT (Incl. VAT)</b>
	EFT POS Supervisor Cards	per card	2	R 114.04	R 15.96	R 130.00
	Support	per query	rate only	Zero		Zero
<b>5</b>	<b>INSTALLATION</b>					
	Installation of Electronic Banking System	Once off	1	Zero		Zero
<b>6</b>	<b>MAINTENANCE, SUPPORT AND TRAINING</b>					
<b>6.1</b>	<b>MAINTENANCE</b>					
	Technical support	per incident	1	R 668.20	R 93.55	R 761.75
	Load beneficiary	per account	1	Zero		Zero
<b>6.2</b>	<b>CLIENT SUPPORT</b>					
	Password Reset / Re-issue	per transaction	rate only	R 100.88	R 14.12	R 115.00
	Re-issue of VAT Invoice	per invoice	rate only	R 105.96	R 14.84	R 120.80
<b>6.3</b>	<b>TRAINING OF DELEGATES</b>	per session	6	R 692.32	R 96.93	R 789.25

**SUPPLIER: FIRST RAND BANK LTD – B-BBEE LEVEL 2 CONTRIBUTOR**

NO	DESCRIPTION OF SERVICE	UNIT OF MEASURE-MENT	ESTIMATED MONTHLY TRANS-ACTIONS	AMOUNT (Excl. VAT)	VAT	AMOUNT (Incl. VAT)
<b>1</b>	<b>CURRENT / CHEQUE ACCOUNT SERVICES</b>					
<b>1.1</b>	<b>HANDLING FEES</b>					
	Cheque Account Service Fee	monthly	1	R 70.18	R 9.82	R 80.00
	Handling Fee	per transaction	1	R 0.35	R 0.05	R 0.40
	Cash Deposits	per R100	R5m	R 9 649.12	R 1 350.88	R 11 000.00
	Depositing of cheques	per transaction	30	Free	Free	Free
	Cheque withdrawal Charges/ Cheque encashment Charges	per transaction	10	R 59.21	R 8.29	R 67.50
	Cheque service fee	per transaction	15	R 83.55	R 11.70	R 95.25
	RD Cheque Fee	per transaction	5	R 419.96	R 58.79	R 478.75
	Stop Payment	per transaction	1	R 4.39	R 0.61	R 5.00
	<b>Consolidated Payments (per payment)</b>					
	➤ Internal Account	per line item	650	R 769.74	R 107.76	R 877.50
	➤ External Account	per line item	650	R 769.74	R 107.79	R 877.50
	Certificate of Balance (for audit purposes annually)	per certificate	1	R 45.61	R 6.39	R 52.00
	Audit certificate (Annually)	per certificate	1	R 700.00	R 98.00	R 798.00
	Bank code	per transaction	10	R 795.61	R 111.39	R 907.00
	Correcting Errors on Deposits	per transaction	rate only	R 0.88	R 0.12	R 1.00
<b>1.2</b>	<b>BANK STATEMENTS</b>					
	➤ Hard Copy	per statement	1	Free	Free	Free
	➤ Electronic Format	per statement	1	R 43.68	R 6.14	R 50.00
<b>1.3</b>	100 Page Deposit Books	per book	10	R 2 200.18	R 308.02	R 2 508.20
	200 Page Deposit Books	per book	5	N/A	N/A	N/A
<b>1.4</b>	Audit Trail for electronic transfers	<12 months	rate only	R 0.88	R 0.12	R 1.00
	Audit Trail for electronic transfers	> 12 months	rate only	R 0.88	R 0.12	R 1.00
<b>1.5</b>	Query on electronic transfers	< 3months	1	Free	Free	Free
	Query on electronic transfers	> 3months	1	R 92.11	R 12.89	R 105.00
<b>2</b>	<b>ELECTRONIC BANKING</b>					
	Once Off Registration Fee	per entity	1	Free	Free	Free
	Monthly Fee	monthly	1	R 447.37	R 62.63	R 510.00
NO	DESCRIPTION OF SERVICE	UNIT OF MEASURE-MENT	ESTIMATED MONTHLY TRANS-ACTIONS	AMOUNT (Excl. VAT)	VAT	AMOUNT (Incl. VAT)
	<b>Payments</b>					

	➤ Credits PAAF	per transaction	1300	R 1 539.47	R 215.53	R 1 755.00
	➤ Charge for transactions exceeding R5 million	per transaction	2	R 97.47	R 13.26	R 108.00
	2 Day Collections External (Debit orders)	per transaction	200	R 219.30	R 30.70	R 250.00
	2 Day Collections Internal (Debit orders)	per transaction	200	R 219.30	R 30.70	R 250.00
	Unpays (Debit orders)	per transaction	5	R 10.96	R 1.54	R 12.50
	System Managers and Operators	monthly	6	R 41.23	R 5.77	R 47.00
<b>2.1</b>	<b>BRANCH DEPOSIT IDENTIFICATION</b>					
	Set-Up Fee	once-off	1	Quote based on unique referencing routine		
	Monthly Service Fee	per month	1	Free	Free	Free
	<b>Price per Deposit</b>					
	➤ Free Format	per transaction	20	Free	Free	Free
<b>2.2</b>	<b>ELECTRONIC DEPOSIT IDENTIFICATION</b>					
	Set-Up Fee	once-off	1	Quote based on unique referencing routine		
	Monthly Service Fee	per month	1	Free	Free	Free
	Transaction Charge - internal	per transaction	500	R 864.04	R 120.96	R 985.00
	Transaction Charge - external	per transaction	500	R 864.04	R 120.96	R 985.00
<b>3</b>	<b>INTEREST RATES</b>					
<b>3.1</b>	On Credit Balances of:					
	R10 000 000.00	%	rate only	4.50%		4.50%
<b>3.2</b>	On Call account balances of:					
	R 950.00 to R 9,999.99	%	rate only	1.00%		1.00%
	R 10,000.00 to R 24,999.99	%	rate only	1.00%		1.00%
	R 25,000.00 to R 49,999.99	%	rate only	2.25%		2.25%
	R 50,000.00 to R 99,999.99	%	rate only	2.75%		2.75%
	R 100,000.00 to R 249,999.99	%	rate only	3.80%		3.80%
	R 250,000.00 to R 499,999.99	%	rate only	3.90%		3.90%
	R 500,000.00 to R 999,999.99	%	rate only	4.15%		4.15%
	R 1,000,000.00 to R 1,999,999.99			4.75%		4.75%
	R 2,000,000.00 to R 2,999,999.99			4.80%		4.80%
	R 3,000,000.00 to R 3,999,999.99			4.85%		4.85%
	R 4,000,000.00 to R 4,999,999.99			4.90%		4.90%
	R 5,000,000.00 to R 9,999,999.99			5.40%		5.40%
	R 10,000,000.00 and above	%	rate only	6.75%		6.75%
<b>3.3</b>	Travel Card Account (Credit Card)	%	rate only	R 130.00 Plus		R 130.00 Plus
	Once Off			R 80.00		R 80.00
<b>4</b>	<b>OTHER SERVICES</b>					
	<b>CARD MERCHANT SERVICES</b>					
	<b>Once off Installation Fee</b>		1	Free	Free	Free
	<b>Monthly Fee</b>	per month	1	Free	Free	Free
	<b>Credit Card Commission Rate</b>	% per item	rate only	2.00%		2.00%

	<b>Debit Card Commission Rate</b>	% per item	rate only	1.50%		1.50%
	<b>STATIONERY</b>					
	Standalone mobile POS Machine	per machine	12	N/A	N/A	N/A
	Standalone Landline POS machine	per machine	12	N/A	N/A	N/A
	Standalone mobile POS machine rental	per month	12	R 5 304.00	R 742.56	R 6 046.56
	Standalone Landline POS machine rental	per month	12	R 3 000.00	R 420.00	R 3 420.00
<b>NO</b>	<b>DESCRIPTION OF SERVICE</b>	<b>UNIT OF MEASURE-MENT</b>	<b>ESTIMATED MONTHLY TRANS-ACTIONS</b>	<b>AMOUNT (Excl. VAT)</b>	<b>VAT</b>	<b>AMOUNT (Incl. VAT)</b>
	EFT POS Supervisor Cards	per card	2	N/A	N/A	N/A
	Support	per query	rate only	Free	Free	Free
<b>5</b>	<b>INSTALLATION</b>					
	Installation of Electronic Banking System	Once off	1	Free	Free	Free
<b>6</b>	<b>MAINTENANCE, SUPPORT AND TRAINING</b>					
<b>6.1</b>	<b>MAINTENANCE</b>					
	Technical support	per incident	1	Free	Free	Free
	Load beneficiary	per account	1	Free	Free	Free
<b>6.2</b>	<b>CLIENT SUPPORT</b>					
	Password Reset / Re-issue	per transaction	rate only	R 219.30	R 30.70	R 250.00
	Re-issue of VAT Invoice	per invoice	rate only	R 219.30	R 30.70	R 250.00
<b>6.3</b>	<b>TRAINING OF DELEGATES</b>	per session	6	Free	Free	Free

**OFFICIALS RESPONSIBLE FOR OPENING OF QUOTATIONS**

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**A.HENDRICKS**

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**M.LEWIS**

**DATE: 13 JANUARY 2017**